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# IMPACT OF FINTECH INNOVATION TO TRANSFORM REGIONAL RURAL BANKS (RRBS) IN INDIA-A STUDY WITH SPECIAL REFERENCE TO KARNATAKA

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# **ABSTRACT**

Indian banking is incomplete without mentioning the exponential growth in digital banking and technological advancements. India is leveraging fintech innovations to transform Rural Rural Banks (RRBs). As the Government pushes ahead with the "One State, One RRB" policy to consolidate RRBs, fintech companies have a golden opportunity to play a pivotal role in rapidly moving RRBs into the digital age. With widespread penetration in rural areas, RRBs are crucial in driving financial inclusion across the country. However, given the changing dynamics in digital payments and financial services, it is critical for RRBs to modernize and integrate with modern technology based payment ecosystems such as Aadhaar Enabled Payments System (AePS), Unified Payments Interface (UPI), and Unified Lending Interface (ULI). The research paper highlights and examine that the how fintech innovation to transform RRBs in India and examines how the use of FinTech solutions has resulted in financial inclusion and banking services in rural areas. This study also analyses the impact of fintech in the rural banking operations and performance. This study is based both primary data and secondary data. This is in descriptive in Nature. The data will be analyzed through some statistical tools such as percentage, Mean, Kendalls 'w'test and Chi square test.

**Keywords:** Rural Sector, Banking Services, Fintech and Modern Technology, Regional Rural Banks



# 1. INTRODUCTION

Financial technology, also known as Fintech, it plays vital role in the banking industry. Banks are now able to offer global coverage thanks to fintech, including those who are officially available in rural areas. The provision of banking services was heavily influenced by FinTech, which increases accessibility, cost efficiency and efficiency. The degree of accessibility of rural fintech services is much lower compared to metro cities. Rural development in rural areas has always been challenging due to lack of access to basic infrastructure and services, including banking. Traditional financial institutions often fail to notice these areas due to the substantial cost of creating and maintaining rural physical branches. For this reason, many people are not exposed to access basic financial services such as credit and savings accounts.

FinTech has also improved the effectiveness and efficiency of banking services. Digitalization allowed banks to be well organized in their business activities, reducing costs and lowering fees and interest rates in the benefit of their customers (Bose, 2020). As a result, many people are quarantined in these rural areas, and now they have access to

financial services. Fintech has influenced rural development, so financial integration is another option. Banks now offer more financial services. Mobile money and microfinance thanks to Fintech. For this reason, rural people now have opportunities for lending, savings and additional financial services that were previously unavailable. This contributes to improving the financial wells of residents, along with increasing economic growth in these locations. (World Bank Group 2018.Fintech has also improved its security in its banking services. Digitalization has allowed banks to implement stronger security measures, including two factor authentication and biometric identification. This has made banking services more secure and reduces the risk of fraud and identity theft. (Bhattacharya et al., 2019)

The impact of fintech on rural development has expanded beyond banking services alone. Fintech also supported rural development in other fields such as agriculture. With the introduction of fintech, farmers are no longer eligible for financial services such as credit and insurance. Agriculture is an important source of income for many people in rural areas and benefits from increasing productivity and profitability. (World Bank Group 2018).

Additionally, fintech has advanced get entry to information and education in rural locations. Rural citizens can get admission to academic sources and equipment for monetary literacy with the use of mobile applications and on-line systems. As a end result, people can now make higher financial decisions and their financial literacy has improved. (Bose, 2020) Banks are now able to serve a much wider reach of customers, cut expenses, reorganize operations, and boost security with the help of fintech. Fintech had an in particular super impact on rural improvement because it has improved its method to banking services in excessive regions. Fintech has aided in growth in financial inclusion, promoting economic enlargement, and enhancing rural citizens' monetary properly-being.

# Role of Fintech in Enhancing RRB Services in India

Fintech services have played a crucial role in modernizing RRBs, which historically relied on manual processes. Collaborations with fintech companies have enabled RRBs to offer:

**Digital Payments:** Integration of UPI, mobile wallets, and AePS for convenient transactions.

Microfinance and Credit Scoring: Use of AI and data analytics for better loan disbursement and risk assessment.

**Kisan Credit Card (KCC) Digitization:** Facilitating faster loan approvals for farmers through digital channels.

**Karnataka Vikas Grameena Bank (KVGB):** Collaborated with fintech firms to launch digital wallets and doorstep banking services.

# 2. REVIEW OF LITERATURE

Pant (2020). This paper's goal is to discover across the world relevant emergent fintech developments. A literature overview and conversations with professionals and academics were used in conjunction with the qualitative studies approach. The IMF is concentrating on the usage of disbursed ledger technology for global bills, and other new developments encompass augmented truth for customer delight, crowd-investment, crowd-making an investment, robotic funding advisory, future collaborations among banks and fintech corporations, and crucial financial institution regulatory roles.

**Raj & Upadhyay (2020):** This examines how FinTech groups may improve get entry to economic offerings for underserved populations, low-earnings people, rural areas, and different underprivileged sectors of the Indian economy while additionally assisting to beautify competition and accelerate economic inclusion in India. additionally, it covers the regulatory actions carried out in India to assist the FinTech movement, the Regulatory Sandbox framework, and the steps vital to assist recognize the capacity for growth and inclusiveness presented by using the arena.

**Rajeswari & Vijay (2021):** This studies examines the adoption of fintech, the fintech information network, the structure of the Indian fintech enterprise, fintech startups in India, and fintech trends in India. It also involves the boom of fintech, that's pushed through startups and provides demanding situations for both market members and regulators. that is especially authentic when attempting to stability the capacity blessings of innovation with the capability dangers of novel monetary processes.

**Kukreja& Bahl (2021).** This have a look at examines the increase, opportunities, and problems going through India's financial quarter as an end result of latest technology. This bankruptcy highlights the opportunities which have arisen because of the demographic dividend, excessive penetration, and get right of entry to the maximum current, feepowerful era, in addition to government tasks like virtual India, Startup India, Make in India, and others. ultimately, this bankruptcy illustrates India's unrealized capacity for fintech.

**Gupta & Agrawal (2021)**. This have a look at gives insights about FinTech in India and its effect at the USA's financial area. additionally, the aim is to have an extra comprehensive understanding of ways the financial industry is converting because of FinTech breakthroughs. three special sub-sets of empirical facts had been collected making use of the qualitative technique. This subset consists of FinTech mission experts, monetary organization personnel, and monetary quit customers. The analysis showed that a number of extraordinary causes are in charge for changing the Indian financial system's landscape.

**Goel & Kulsrestha (2022).** A direction for Fintech evolution is usually recommended by this look at in mild of converting sectors and clients. it will discover deeper into the relationship between economic inclusion and fintech in addition to the logical continuation of technological advances based totally on fintech. The record claims that there is benefit in searching into new views on growing financial generation and how it affects the banking region.

**Asif & Khan (2023):** Regression and correlation had been used in this examine, alongside secondary information amassed from the RBI, to research this affect, with the aim of figuring out the impact of fintech and virtual financial services on financial inclusion in India. The consequences had been interpreted to show that fintech businesses have notably aided economic inclusion on this us of a, in particular for the center elegance.

# 2.1. OBJECTIVES OF THE STUDY

- 1) To study the importance of fintech services and products in banking services
- 2) To assess the benefits fintech in banking services.
- 3) To assess impact and perception towards fintech services in regional rural banks in the study area.
- 4) To offer suitable suggestions based on findings of the study.

#### 3. HYPOTHESIS OF THE STUDY

H0: There is no high level of agreement about impact of fintech services among respondents from different employee's occupational categories of Regional Rural Bank in Karnataka.

H1: There is high level of agreement about impact of fintech services among respondents from different employee's occupational categories of Regional Rural Bank in Karnataka.

## 4. METHODOLOGY OF THE STUDY

**Nature of study:** Descriptive and analytical in nature

Population of the study: All the employees of the Regional rural Banks in Karnataka

Sample size and sampling element: n=150 respondents and researcher has selected only employees of Regional Rural Bank in Karnataka

**Sampling Method:** Simple random sampling method has been adopted to select sample respondents for the study.

**Collection of Data:** The research paper based on primary data. Data has been collected from sample respondents through structured questionnaire and also interviews are conducted for the purpose of data collection from sample respondents.

# 5. AREA OF STUDY

This study focuses on Mysuru District, Karnataka.

**Tools for analysis:** Data has been analyzed through some statistical tools such as Percentage, Mean and Average weights and Kendall's 'W' Test and Chi-square test by applying SPSS.

## 6. LIMITATION OF THE STUDY

- The study is restricted to only RRBs in Karnataka
- The study is limited to study area of Mysuru District

- The study is limited to its Sample Size i.e 150
- Sample data is collected from only employees of RRB in Karnataka and sample.

# 7. DEMOGRAPHICAL PROFILE OF THE RESPONDENTS

#### Table 1

| S/no | Variable                           | Sub Category              | Frequency | %     |
|------|------------------------------------|---------------------------|-----------|-------|
| 1.1  | Age                                | 20-30 years               | 49        | 32.7  |
|      |                                    | 30-40 years               | 47        | 31.3  |
|      |                                    | 40-50 years               | 20        | 13.3  |
|      |                                    | Above 50 years            | 34        | 22.7  |
|      | Gender                             | Total                     | 150       | 100   |
| 1.2  |                                    | Male                      | 133       | 88.7  |
|      |                                    | Female                    | 17        | 11.3  |
|      |                                    | Total                     | 150       | 100   |
| 1.3  | Occupation                         | Officers                  | 67        | 44.66 |
|      |                                    | Manger                    | 42        | 28    |
|      |                                    | Senior Manger             | 12        | 8     |
|      |                                    | Assistant General Manager | 19        | 12.7  |
|      |                                    | General manager           | 10        | 6.66  |
|      |                                    | Total                     | 150       | 100   |
| 1.4  | Marital Status                     | Un married                | 34        | 22.66 |
|      |                                    | Married                   | 116       | 77.3  |
|      |                                    | Total                     | 150       | 100   |
| 1.5  | Experience                         | 5-10 years                | 23        | 15.3  |
|      |                                    | 10-15 years               | 27        | 18    |
|      |                                    | 15-20 years               | 59        | 39.3  |
|      |                                    | Above 20 years            | 41        | 27.3  |
|      |                                    | Total                     | 150       | 100   |
| 1.6  | Familiar with Fintech applications | Yes                       | 145       | 96.66 |
|      |                                    | No                        | 5         | 3.33  |
|      |                                    | Total                     | 150       | 100   |

**Source** Primary Data

Table 1.1 shows that highest: 20-30 years (32.7%) and lowest: 40-50 years (13.3%). The age group of 20-30 years dominates, indicating a youthful sample, while the 40-50 age group is the least represented. Table 1.2 highlights that Highest: Males (88.7%) and Lowest: Females (11.3%). There is a significant gender gap, with males overwhelmingly dominating the sample. Table 1.3 indicates that Highest: Officers (44.66%) and Lowest: General Manager (6.66%).

The workforce is predominantly made up of officers, while few hold top-level managerial positions. Table 1.4 depicts that highest: Married (77.3%) and lowest: Unmarried (22.66%) A large majority are married, suggesting that family-oriented initiatives might resonate better. Table 1.5 tells that highest: 15-20 years (39.3%) and lowest: 5-10 years (15.3%). The majority of respondents are experienced professionals, with fewer early-career individuals. Table 1.6 indicates that highest: Yes (96.66%) and lowest: No (3.33%). The data reflects a high level of fintech literacy, indicating readiness for digital financial services. The population is youthful, male-dominated, and predominantly experienced in their fields. There is a high level of fintech awareness, which could facilitate digital transitions in financial services. However, the low representation in top managerial positions and among females may indicate areas for potential growth or intervention.

## 8. RESULTS AND DISCUSSIONS

# Average Weighted Score Corresponding to Degree of Respondents' Consent

Average Weighted Scores shows the agreed levels of the respondents belonging to different levels of education over the given factors are presented in table no-2. General managers show greater agreement on the importance of digitalization i.e.1.03 while senior managers are less convinced.i.e.0.73. Managers find convenience and accessibility more significant, i.e.1.10 whereas officers rate it lower i.e.0.64. Assistant general managers see greater value i.e 1.14 in

innovative solutions compared to senior managers i.e.0.57.Top management recognizes i.e 1.10 the importance of financial inclusion more strongly than senior managers i.e.0.63.Efficiency is a priority for both general managers and officers i.e.1.09. while senior managers rate it lower i.e.0.82. Customer satisfaction is most important for assistant general managers i. e 1.34 and 1.24. Risk management is prioritized by both general managers and officers i.e 1.10 and 1.09 but senior manager opinioned that not prioritized i.e.0.94.

**Table 2**Average Weighted Score Corresponding to Degree of Respondents' Consent

| Opinion Statements             | Occupation Level |                                  |                |         |         |      |
|--------------------------------|------------------|----------------------------------|----------------|---------|---------|------|
|                                | General Manager  | <b>Assistant General Manager</b> | Senior manager | Manager | Officer | AWS  |
| Digitalization Drive           | 1.03             | 0.99                             | 0.73           | 0.83    | 0.73    | 0.95 |
| Convenience and Accessibility  | 0.93             | 0.95                             | 0.8            | 1.1     | 0.64    | 0.93 |
| Innovative Solutions           | 0.78             | 1.14                             | 0.57           | 1.1     | 0.64    | 0.91 |
| Financial Inclusion            | 1.1              | 1.13                             | 0.63           | 1       | 1       | 1.04 |
| Increased Efficiency           | 1.1              | 1.09                             | 0.82           | 1.07    | 1.09    | 1.06 |
| Enhanced customer satisfaction | 1.17             | 1.34                             | 1.24           | 1.12    | 1.09    | 1.23 |
| Improved risk management       | 1.1              | 1.11                             | 0.94           | 0.86    | 1.09    | 1.06 |
| Mean Value of AWS              | 1.03             | 1.11                             | 0.82           | 1.01    | 0.9     |      |

The mean value of Average Weighted Scores corresponding to the degree of agreement expressed by the respondents regarding various opinion statements of the highest mean value for the occupation wise group of Assistant General Manager (1.11), followed by the occupation group of general manager (1.03), senior, Manager (1.010 officers (0.90) and senior manager (0.82).

Ha: There is high level of agreement about impact of fintech services among respondents from different employee's occupational categories of Regional Rural Bank in Karnataka.

| Test Statistics |        |  |  |  |  |
|-----------------|--------|--|--|--|--|
| N               | 5      |  |  |  |  |
| Kendall's Wa    | .504   |  |  |  |  |
| Chi-Square      | 15.111 |  |  |  |  |
| df              | 6      |  |  |  |  |
| Asymp. Sig.     | .019   |  |  |  |  |

#### 1) Kendall's Co-efficient of Concordance

Kendall's W test is used find out the significant concurrence of ranking or agreement among various perception factors about fintech services in rural banking sector. The 'p' value is 0.019 which is less than the critical value of 0.05 at 5% level of significance. Hence, the null hypothesis (H0) is rejected. It can be inferred that there exists a significant concurrence of ranking (0.504) among the respondents from different occupational level categories and as per test it is understood that it is having significant concordance among the perception factors over the different occupational categories.

# 9. FINDINGS

- It is observed that general managers show greater agreement on the importance of digitalization i.e.1.03 while senior managers are less convinced.i.e.0.73
- It found that `managers find convenience and accessibility more significant, i.e.1.10 whereas officers rate it lower i.e.0.64
- It is observed that assistant general managers see greater value i.e 1.14 in innovative solutions compared to senior managers i.e.0.57.
- The study has identified that top management recognizes i.e 1.10 the importance of financial inclusion more strongly than senior managers i.e.0.63.
- It is found that efficiency is a priority for both general managers and officers i.e.1.09. while senior managers rate it lower i.e.0.82.

- It is observed that customer satisfaction is most important for assistant general managers i.e 1.34 and 1.24.
- It is identified that risk management is prioritized by both general managers and officers i.e 1.10 and 1.09 but senior manager opinioned that not prioritized i.e.0.94.

# 10. SUGGESTIONS

- There is a need to improve access to smartphones and the internet in rural areas. This could be achieved through Government initiatives to expand digital infrastructure and promote affordable smartphone options for rural residents.
- There is a need to create awareness campaigns to educate rural people about the benefits and functionalities of Fintech services to reach a wider audience.
- It is suggested that efforts should be made to improve digital literacy among rural residents, this can be done through training programs.
- It is suggested that Fintech companies should develop solutions that are tailored to the specific needs and challenges of rural communities.

## 11. CONCLUSION

Fintech has enabled banks to reach remote customers without building physical branches. Banking digitization options can be provided through mobile applications and web platforms, making banking available in remote control locations. This was restructured by rural development by bringing banking services to sub-supply regions. According to a study on the adoption of fintech in regional rural banks in Karnataka, Fintech services have improved financial knowledge among rural communities and increased access to banking services, despite these obstacles to financial inclusion. Even while Fintech adoption in rural Karnataka is still in its infancy, the overall results show that there is a lot of space for growth. Finally, study concludes that there is significant impact of fintech services in the technology transformation of banking services and to create awareness and importance of digital technology in the urban as well as rural areas.

## CONFLICT OF INTERESTS

None.

## ACKNOWLEDGMENTS

None.

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