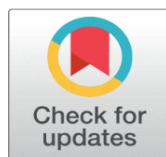
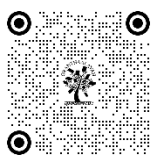


BEYOND THE NUT: PIONEERING SUSTAINABLE PRACTICES THROUGH ARECANUT DIVERSIFICATION

Tara Dhimal¹ , Prashanta Sharma²

¹ Research Scholar, Department of commerce, Gauhati University, Guwahati, India

² Head, Department of Commerce, Gauhati University, Guwahati, India



Corresponding Author

Tara Dhimal,
tara@gauhati.ac.in

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ABSTRACT

The arecanut (*Areca catechu*), more generally known as the betel nut, holds a very significant place in the cultural and economic lives of several Asian countries. Traditionally used as a masticatory substance, the market for arecanut is threatened by health issues, price fluctuations, and saturation. This paper examines newer usages for arecanut beyond traditional ones so that greater economic benefits could accrue to farmers and other stakeholders. In this paper, we address the current status of the arecanut industry, alternate usage, and strategies for diversification. Drawing from agricultural, economic, and biochemical studies, this paper gives a fair overview of the emerging innovations in the arecanut sector. The findings suggest that diversification into bioactive compounds, pharmaceuticals, agro-waste utilization, and cultural tourism may be substantive regarding economic benefits and sustainability for the arecanut sector.

Keywords: Arecanut diversification, farmer, sustainability. Agricultural

1. INTRODUCTION

The arecanut, popularly known as the "betelnut," has traditionally played the role of one of the major agricultural commodities of the world, especially in South and Southeast Asia in particular. Traditionally grown for various cultural and religious purposes and its stimulating effect when consumed along with betel leaves, the utility aspects of the arecanut plant go far beyond its use as a nut (Nurdin, Hasanuddin, Waskito, & Kurniawan, 2020). The economic prospects that surround the arecanut have been mainly realized within its traditional uses. In light of the increasing global demand for natural products and a requirement for agricultural diversification, the exploration of novel, innovative applications of the arecanut could yield substantial economic benefits.

At present, the application of arecanut plants is predominantly confined to the betel nuts, which find use in pharmaceuticals, cosmetics, and dyeing, among various other uses. (Nair, 2009). Nevertheless, the substantial quantity of fiber waste generated during the extraction process of betel nuts offers a prospect for additional diversification and

economic advantages. In addition to the nut itself, various other components of the plant hold potential commercial value as sources of food, fiber, and construction materials for local communities.

The present study deals with the various possible uses of arecanut other than their traditional uses. This research tried to find out unexploited opportunities that could enhance economic returns from arecanut cultivation by analyzing alternative uses related to industries such as pharmaceuticals, cosmetics, food products, and bio-based materials.

2. METHODOLOGY

The methodological approach used in this review paper includes a critical review of the existing literature on arecanut cultivation, its socio-economic importance, and diversification strategies. The study embraces peer-reviewed academic journals, case studies, and reports from various organizations in examining the historical, economic, and environmental issues faced by arecanut cultivators. Based on an extensive review of related literature, the paper discusses possible alternative uses of arecanut. The methodology emphasizes synthesizing diverse sources to offer an evidence-based framework for arecanut diversification, aiming to inform policymakers, researchers, and farmers on sustainable practices.

3. A PEEP INTO CURRENT STATE OF THE ARECANUT INDUSTRY

The arecanut industry, fundamentally anchored in Asia, is experiencing some profound changes, underpinning various market dynamics, global trade patterns, and emerging trends.

A) GLOBAL MARKET SIZE AND GROWTH PROJECTIONS

The Areca Nut Market Size was valued at USD 0.815 billion in the year 2023. The Areca Nut industry is expected to grow from USD 0.85575 billion in the year 2024 to USD 1.264 billion by 2032, at a CAGR of 5.00% during the forecast period 2024–2032 (Nandi, 2024). This is accelerated due to the rising consumption of areca nuts wrapped in flavored betel leaves and the growing awareness of the health benefits associated with areca nuts (Toprani & Patel, 2013). Apart from that, the versatility of arecanut in traditional medicine and dietary use is a strong driver; hence, they find application in the treatment of schizophrenia, glaucoma, and many other digestive disorders (Sun, Yu, Li, Hu, & Wang, 2024).



Source: Secondary Research, Primary Research, MRFR Database and Analyst Review

B) MARKET DYNAMICS AND CONSUMPTION PATTERNS

Areca nuts are used in several forms: as quids, a mixture of tobacco, powdered or sliced arecanut, and slaked lime wrapped in betel leaf, and form part of the traditional medicines in many regions, particularly in India. High consumption of "paan," i.e., betel leaf with arecanut, is one of the major reasons for the drive in the market in India as well as with other South Asian countries (Kozlakidis et al., 2022). Furthermore, arecanuts are also being increasingly recognized for their pharmacological properties, which include aiding in the treatment of anemia, gastrointestinal problems, and parasitic infections like roundworm and tapeworm. (Yamson et al., 2019). These diversified applications are likely to drive market growth further.

C) TRENDS SHAPING THE INDUSTRY

The important trends that mark the arecanut market are as follows:

- **DIVERSE USES:** Arecanut is processed and consumed in several ways, such as dried, fresh, boiled, baked, cured, and roasted, which attract the majority of consumers.
- **MEDICINAL USE:** The integration of arecanut into mainstream medicine, with particular emphasis on Ayurvedic and Traditional Chinese Medicine, is increasingly gaining popularity in the Asia Pacific. (Faro, et al., 2020).
- **MORE IMPORTS IN INDIA:** As the largest consumer of arecanut, India imported over 30,271 metric tons during the first eight months of 2023–24, reflecting very strong domestic demand (Bureau, 2024).

D) GLOBAL TRADE AND EXPORT-IMPORT TRENDS

The global trade of areca nuts has seen fluctuations:

- **IMPORTS:** The global monetary value of imported fresh or dried areca nuts went from USD 103,249 thousand in 2019 to USD 442,403 thousand by 2022. (Expert Market Research, 2024). India and Bangladesh were among the top importers, with India seeing a spike in imports in 2022 that later dropped in 2023 (Agriexchange, 2024, Expert Market Research, 2024).
- **EXPORTS:** According to the Expert Market Research report (2024), the fluctuation in the market can be noted within the exports. Though Indonesia is considered one of the major exporters, its export values have fallen from USD 302,005 in 2019 to USD 127,381 in 2023, and countries like Sri Lanka and India increased their export numbers substantially, which shows the shifting world trade trends.

E) CHALLENGES AND OPPORTUNITIES

The arecanut industry faces several challenges:

- **HEALTH CONCERNS:** The association of arecanut consumption with some specific health hazards has led many countries to frame stringent regulations and bans that might hamper market expansion (Garg et al., 2014).
- **REGULATORY AND QUALITY ISSUES:** The high variability within agriculture, along with susceptibility to climate change and diseases, poses some large risks to market stability (Reddy et al., 2019).
- **COMPETITION FROM SUBSTITUTES:** The availability of substitute products to give almost similar results as areca nuts may reduce its market share (Priyaa et al., 2023).

Despite this, some promising opportunities exist:

- **PRODUCT INNOVATION:** New manufactured products, such as nutritional supplements and cosmetics, made from areca nuts, are likely to find new markets.
- **SUSTAINABLE PRODUCTION:** Implementing eco-friendly farm production methods will add to the sustainability of the market and be attractive to eco-minded consumers.

4. POTENTIAL AVENUES FOR DIVERSIFICATION

4.1 NUTRACEUTICAL AND PHARMACEUTICAL APPLICATIONS

Arecanut contains several bioactive compounds, including alkaloids (arecoline), polyphenols, and flavonoids, which exhibit pharmacological properties (Sun, Yu, Li, Hu, & Wang, 2024). Research into the extraction and application of these compounds could lead to new products in the nutraceutical and pharmaceutical industries. Potential applications include:

- **COGNITIVE ENHANCERS:** Arecoline is a naturally occurring psychoactive alkaloid from the nut of the Areca catechu (Tsopelas & . Marin, 2001). Arecoline improves cognition, memory, and some behavioral disorders of patients with schizophrenia or Alzheimer's disease by activating postsynaptic muscarinic M1 receptors (Hussain et al., 2018). Moreover, it reduced the dopaminergic hyperactivity through the modulation of M1, -2, and -4 receptors to ameliorate the negative symptoms of psychosis (Liu & Chang, 2022).
- **ANTIMICROBIAL AGENTS:** The Areca nut (Areca catechu) is a repository of several medically important antimicrobial agents. In fact, according to Anupama et al. (2020), several reports have substantiated that the extracts from areca nut do exhibit significant antibacterial activities, specifically against common bacterial pathogens like *Staphylococcus aureus* and *Escherichia coli*. The possible antimicrobial activity of areca nut could be due to the principal chemical components comprising hydrolysable tannins, polyphenols, and alkaloids like arecoline.
- **ANTI-INFLAMMATORY AND ANTIOXIDANT PROPERTIES:** The majority of studies performed on Areca catechu indicate that it exhibits anti-inflammatory properties and antioxidant activity. A study conducted by Khan et al. (2011) found anti-inflammatory activity was significant at 100 mg/kg doses of the nut, with the most active fraction being the aqueous fraction, which demonstrated the greatest anti-inflammatory activity in animal models. To elaborate, some agents such as PGE2 and arachidonic acid induced an anti-aggregation inflammatory effect which was inhibited by Areca catechu, indicating a selective mode of action. Additionally, Areca catechu demonstrated an analgesic activity akin to aspirin that reduced pain in experimental models. Furthermore, Areca catechu demonstrated a remarkable antioxidant potential and exhibited free radical-scavenging activities comparable to that of rutin. These findings suggest that Areca catechu could be a source for developing a therapeutic approach aimed at treating inflammation and oxidative stress.

4.2 AGRO-WASTE UTILIZATION

The arecanut industry produces considerable agro-waste, including husks, leaves, and trunks. These by-products can be converted into beneficial products, such as:

- **BIOCHAR AND ORGANIC FERTILIZERS:** Biochar is a solid carbon-rich material created through the carbonization of biomass via destructive distillation (Vijayanand et al., 2016). Biochar and organic fertilizers derived from arecanut by-products can significantly enhance sustainable agriculture. Arecanut husks, leaves, and other residues can be converted into biochar through pyrolysis, a process that involves heating these materials in a low-oxygen environment. The resulting biochar is rich in stable carbon, improving soil health and increasing crop yields. Additionally, organic fertilizers made from arecanut residues can enrich the soil with essential nutrients, promoting sustainable farming practices and reducing environmental impacts (Tharayil & Chinnaiyan, 2023).
- **BIODEGRADABLE PACKAGING:** The viable fiber from arecanut husks can be processed to produce biodegradable packaging materials that contribute to a reduction of plastics. Kavitha & Sunderasan (2022) conducted a study on sustainable packaging material using natural fiber composite to substitute plastic in apparel retail stores and noted that areca fiber-based products had excellent biodegradability compared to other plastic hangers and packaging materials. They tested the hanger and courier envelope and reported that the hanger exhibited an excellent compressive strength of about 22.3 kN, along with truly good tensile and flexural properties.
- **TABLEWARE:** Areca leaf tableware, an environmentally friendly substitute for conventional disposable tableware, are product made from the fallen leaves of the Areca palm tree. The leaves are cleaned, sterilized, and pressed into different shapes, such as trays, bowls, plates, etc. (Chaudhuri, 2024). This type of tableware is biodegradable and compostable, making it a more environmentally safe alternative for people who are trying to lower their efforts on the environment (Sriram, 2024).

4.3 CULTURAL AND AGRO-ECOTOURISM

Owing to its cultural significance, the areca nut could serve as a focal point for tourism, particularly in cultures that continue to have rich traditions relating to betel nut. Initiatives could include:

- **CULTURAL SIGNIFICANCE:** Areca nut has a deep-rooted cultural significance in the context of many Asian societies, where areca nut is often chewed with slaked lime as well as betel leaf. This practice is referred to as either 'betel nut chewing' or simply 'paan,' and its significance extends beyond taste to historical and social relevance about traditional rituals, ceremonies, or social gatherings. The mixing of areca nut, slaked lime, and betel leaf produces a betel quid—this cultural staple represents hospitality and is typically offered to guests as an offering of welcome.
- **AGRO-ECOTOURISM:** Agro-ecotourism is a sub-category of tourism that exploits rural cultures as an attraction for tourists (Parveen Kumar et al., 2021). It has started to take on an additional meaning as a potential source of income and employment opportunity. The connection between tourism and agriculture is a key element of sustainable ecotourism that is ecologically and socially responsible (Jincy et al., 2022). Agro-ecotourism provides one mechanism to incorporate various parts of agriculture such as organic farming, integrated farming systems, valuing adding, processing, etc. Promoting arecanut plantations as tourist destinations and developing agro-tourism with farm stays paired with engagement tours on sustainable agriculture and arecanut processing could be a new outlet for farmers.

4.4 INNOVATIVE PRODUCTS

In addition to its traditional role in betel quid, there is the possibility of investigating arecanut in new food products. The Karnataka-based Totgars Co-operative Sale Society Limited has developed a variety of products based on arecanut, including areca toothpaste, areca tea powder, areca vita, and areca wine. They have also developed other products such as areca tables, chairs, and areca soap. The development of healthy snacks with arecanut, and likely incorporating other nutritious ingredients, would provide avenues for diversifying arecanut.

5. CONCLUSION

Though couched in tradition and sanctity, the arecanut industry is at a crossroads. The safety issue, saturation in the market, and ecological impact call for a strategic shift to diversification. Nutraceutical and pharmaceutical applications, usage of agro-waste, cultural tourism, and value addition in food items can open new vistas for economic enterprise. Each of these programs embodies a combined effort of research, policy support, and market development. It is in surpassing its conventional boundaries and embracing novelty within that holds the key to arecanut's shining economic future for all involved.

CONFLICT OF INTERESTS

None.

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